



GREEN SOLAR AFRICA

**Changing lives one light bulb at a time**

**SUB-SAHARAN AFRICA FACTS:** Approximately 24% of the population has access to electricity. Power outages occur on average 190 days a year. The average tariff is north of \$0.12 per kilowatt hour yet the average income is \$470 per year.

**HERE'S WHAT WE ARE DOING:** We are going beyond the grid in some of the most innovative and affordable ways yet seen in sub-Saharan Africa. We are exploring ways in which to reduce the average tariff to \$0.08 per kilowatt hour. We are educating our customers on the benefits of going beyond the grid by explaining their smart energy uses and savings. We follow up our service with constant communication between our customers and our teams. Most importantly, at every solar installation, we replaces existing light fixtures with LEDs at no additional cost to the customer.

**COMMITMENT:** Green Solar Africa will replace 100,000 light fixtures with LEDs by 2020- bringing electricity to over 30,000 people in rural and urban sub-Saharan Africa.

Signed: 

Name: Nana Kweku Dontoh

Title: Director

Date: 3<sup>rd</sup> March, 2016

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